Cassels



Luke Woolford

Partner

Contact Information

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Office

Toronto

Expertise

- Business
- Cannabis
- Mergers & Acquisitions
- Mining
- Entertainment & Sports
- Private Equity
- U.S. Cross-Border

Biography

Luke Woolford* is a partner in the Business Law Group at Cassels and serves as Chair of the Corporate Commercial Practice. Luke's practice focuses on corporate finance, mergers and acquisitions (including private equity portfolio acquisitions and strategic acquisitions), and general corporate and commercial law. He represents clients across a wide range of industries including manufacturing and industrial, retail, natural resources, medical devices and pharmaceuticals, information technology and media. Luke has experience advising private companies on corporate governance issues and a range of commercial matters including terms of supply for goods and services, distribution agreements, outsourcing services agreements, consulting and employment agreements, shareholders' and partnership agreements, and sponsorship, celebrity endorsement and naming rights agreements. He also advises foreign companies regarding Canadian legal matters in connection with the establishment of businesses in Canada.

Examples of Luke's work in these areas include representing:

- A publicly-traded renewable energy generator in its merger with publicly traded competitors ($39 million; $32 million), related pre- and post-closing corporate restructurings, and the negotiation of a definitive agreement for its sale to a strategic competitor ($200 million)
- A Canadian consumer packaged food products company's sale to a US private equity firm ($120 million)
- A Canadian private equity firm's acquisition of a US cosmetics manufacturer ($35 million)
- A US private equity firm in its acquisition of a Canadian medical transcription and document imaging services company ($13.5 million), and its acquisition of an industrial controls engineering company ($13 million)
- A leading waste management company with respect to a private equity investment, its acquisition of regional complementary service providers ($10 million and $10 million) and the company's sale to a primary competitor ($95 million)

Prior to attending law school, Luke worked as a case worker for a

private non-profit corporation in Toronto that provided subsidized housing and support to clients with histories of homelessness and mental illness.

**Services provided through a Professional Corporation*

Recent Representative Work

- Ferguson Completes Acquisition of FloWorks
- Trivest Completes Sale of Sentinel Dock & Door Solutions
- Basalt Infrastructure Partners Acquires 1435 Rail Equipment Leasing and Maintenance, Inc.
- Riverside Acquires CityReporter
- Riverside Partners Acquires Certified Collision Group

Insights

- New “Transparency Register” Public Filing Requirements for Federal Corporations
- New Ownership Transparency Requirements for Private Corporations in Ontario
- Getting Down to Business: Changes to Ontario’s Business Corporations Act Came into Effect This Summer

Education / Bar Admissions

- LL.B., Osgoode Hall Law School, 2005
- B.Kin. (Hons.), McMaster University, 2000

- Ontario, 2006

Associations

- American Bar Association
- Canadian Bar Association
- Ontario Bar Association
- Sports Lawyers Association