

# Cassels



## Luke Woolford

Partner

### Contact Information

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### Office

Toronto

### Expertise

- Business
- Cannabis
- Mergers & Acquisitions
- Mining
- Entertainment & Sports
- Private Equity

### Biography

Luke Woolford is a partner in the Business Law Group at Cassels. Luke's practice focuses on corporate finance, mergers and acquisitions (including private equity portfolio acquisitions and strategic acquisitions), and general corporate and commercial law. He represents clients across a wide range of industries including manufacturing and industrial, retail, natural resources, medical devices and pharmaceuticals, information technology and media. Luke has experience advising private companies on corporate governance issues and a range of commercial matters including terms of supply for goods and services, distribution agreements, outsourcing services agreements, consulting and employment agreements, shareholders' and partnership agreements, and sponsorship, celebrity endorsement and naming rights agreements. He also advises foreign companies regarding Canadian legal matters in connection with the establishment of businesses in Canada.

Examples of Luke's work in these areas include representing:

- A publicly-traded renewable energy generator in its merger with publicly traded competitors (\$39 million; \$32 million), related pre- and post-closing corporate restructurings, and the negotiation of a definitive agreement for its sale to a strategic competitor (\$200 million)
- A Canadian consumer packaged food products company's sale to a US private equity firm (\$120 million)
- A Canadian private equity firm's acquisition of a US cosmetics manufacturer (\$35 million)
- A US private equity firm in its acquisition of a Canadian medical transcription and document imaging services company (\$13.5 million), and its acquisition of an industrial controls engineering company (\$13 million)
- A leading waste management company with respect to a private equity investment, its acquisition of regional complementary service providers (\$10 million and \$10 million) and the company's sale to a primary competitor (\$95 million)

Prior to attending law school, Luke worked as a case worker for a private non-profit corporation in Toronto that provided subsidized

housing and support to clients with histories of homelessness and mental illness.

## Recent Representative Work

- Trackforce Acquires TrackTik
- Allied Motion Acquires FPH Group
- OnDeck Canada Completes Management Buyout from Enova International
- LKCM Headwater Investments Acquires the North American Business from ERIKS NV
- LBB Specialties Acquires Debro

## Insights

- New Ownership Transparency Requirements for Private Corporations in Ontario
- Getting Down to Business: Changes to Ontario's Business Corporations Act Came into Effect This Summer
- Changes to Ontario's Business Corporations Act Take Effect this Summer

## Education / Bar Admissions

- LL.B., Osgoode Hall Law School, 2005
- B.Kin. (Hons.), McMaster University, 2000
  
- Ontario, 2006

## Associations

- American Bar Association
- Canadian Bar Association
- Ontario Bar Association
- Sports Lawyers Association