

Cassels



Mickey Lungu

Partner

Contact Information

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Office

Toronto

Expertise

- Business
- Franchise
- Hospitality
- Mergers & Acquisitions
- Mining
- Private Equity

Biography

Mickey Lungu is a partner in the Business Law Group at Cassels and leads the Independent Sponsor initiative within the Private Equity group. Mickey's practice is focused on counselling buyers, sellers and targets in respect of M&A, corporate finance, and strategic corporate and commercial law matters across the private capital ecosystem. In this capacity, he regularly advises private equity funds and their portfolio companies on domestic and cross-border transactions. Mickey has experience across a variety of industries, including technology, real estate, franchising, hospitality, mining, cannabis, food and beverage, specialty manufacturing and consumer products.

Examples of Mickey's recent work in these areas include representing:

- Goldman Sachs in connection with its investment into Solink Corp.
- Veritas Capital in connection with the acquisition by Epiq Solutions of Xiphos Systems Corporation
- Wavecrest Growth Partners in connection with its acquisition of CarData Consultants Inc.
- Alcorn Partners in connection with its acquisition of an Ontario based manufacturing company
- Peloton Capital Management in connection with its acquisition of Billyard Insurance Group
- TA Associates in connection with the acquisition by Netwrix Corporation of Flo Partners Inc.
- Wynnchurch Capital in connection with its sale of Carson Air Ltd. to Exchange Income Corporation
- Cinespace Film Studios in connection with its sale to TPG Capital
- Integrated Technology Limited in connection with its sale to a portfolio company of HCI Equity Partners
- Starwood Capital Group in connection with its sale of five Westin branded hotels throughout Canada
- GNI Management Group Inc., through the receiver of its parent company, in connection with its sale to Ironbridge Equity Partners

Achievements

- *Canadian Legal Lexpert Directory* (Corporate Mid-Market | “Up & Coming”) (2019)

Recent Representative Work

- Rundle Partners Acquires Iris Booth Incorporated
- Clio Closes US\$900 Million Series F Funding Led by New Enterprise Associates
- Geotech Drilling Services Completes Sale to Soletanche Freyssinet SAS
- Valani Global Acquires Market Security Analysis & Research
- Wavecrest Growth Partners Invests in Cardata Consultants

Insights

- Searching, Winning, and Closing – A Tour Through the M&A Cycle (Cassels Seminar)
- What We Are Up To (Franchise) (Winter 2021/2022)

Education / Bar Admissions

- LL.B., Dalhousie University, 2008
- B.A. (Hons), Western University, 2005

- Ontario, 2009

Associations

- Association for Corporate Growth (ACG)
- Canadian Venture Capital
- Canadian Bar Association
- Ontario Bar Association