



Gordon Goodman

Partner

Contact Information

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Office

Toronto

Expertise

- Insurance & Reinsurance
- Banking & Specialty Finance
- Banking & Specialty Finance

Biography

Gordon Goodman* is a partner in the Insurance & Reinsurance Group at Cassels. Gordon focuses on providing corporate and regulatory advice to insurance clients, including advice with respect to corporate governance, transactions, licensing and other regulatory matters. Gordon's clients include life and general insurance companies, insurance agents and brokers, reinsurance companies and other financial services clients. Gordon's practice involves mergers and acquisitions, portfolio transfers, demutualization, corporate reorganizations, formation of insurers, federal and provincial licensing, corporate governance, compliance matters and working with regulators. He regularly provides advice on insurance policies, reinsurance contracts and other types of agreements, and assists clients with product development and distribution issues. Gordon has also advised insurance clients in connection with the establishment and operation of captive insurers, reciprocal insurance exchanges and other risk retention and transfer structures.

Gordon has served as a director of both life and general insurance companies and as an audit and conduct review committee member. He is recognized as a leader in his field by such authorities as the *Canadian Legal Lexpert Directory*, *Best Lawyers in Canada* and *Chambers Canada* where clients note: "He has a great style and can always find solutions to problems."

**denotes Professional Corporation*

Achievements

- *Acritas Star*, Independently Rated Lawyers
- *Best Lawyers in Canada* (Banking and Finance)
- *Canadian Legal Lexpert Directory* (Financial Institutions Regulation – Ontario)
- *Chambers Canada* (Insurance: Transactional & Regulatory)
- *Legal Media Group Guide to the World's Leading Insurance and Reinsurance Lawyers*
- *Martindale Hubbell*, Distinguished™ Rating
- *The International Who's Who of Insurance & Reinsurance Lawyers*

- *Who's Who Legal: Insurance & Reinsurance*
- *Who's Who Legal: Canada (Insurance & Reinsurance)*

Client Commentary

- "Gordon's client service is excellent. He is very responsive, helpful and concise in his delivery of advice." – *Chambers Canada (Insurance)*
- "Gord is extremely knowledgeable, able to break down complex concepts into actionable items and capable of turning around opinions at a moment's notice." – *Chambers Canada (Insurance)*
- "Internationally renowned." – *Who's Who Legal (Insurance)*
- "He is very calm, and in a complicated transaction he keeps everything in perspective." – *Chambers Canada (Insurance)*
- "He has a great style and can always find solutions to problems based on his experience and knowledge." – *Chambers Canada (Insurance)*

Recent Representative Work

- BMO Proposes to Acquire AIR MILES from LoyaltyOne through CCAA Sales Process
- Cassels Represents the Payless Canada Entities in CCAA Proceedings

Insights

- OSFI Issues Final Version of Guideline B-13, Technology and Cyber Risk Management
- O Captive! My Captive! Alberta's Captive Insurance Company Legislation is Effective July 1, 2022 – Do You Know the Opportunities?
- The One Where Insurance Meets Blockchain and Parametrics

Education / Bar Admissions

- LL.B., University of British Columbia, 1986
- British Columbia, 1987
- Ontario, 1991

Associations

- Canadian Bar Association
- Ontario Bar Association