

# Cassels



## Gordon Goodman

Partner

### Contact Information

416 869 5712

ggoodman@cassels.com

### Office

Toronto

### Expertise

- Banking & Specialty Finance
- Insurance & Reinsurance

## Biography

Gordon Goodman\* is a partner in the Insurance & Reinsurance Group at Cassels. Gordon focuses on providing corporate and regulatory advice to insurance clients, including advice with respect to corporate governance, transactions, licensing and other regulatory matters. Gordon's clients include life and general insurance companies, insurance agents and brokers, reinsurance companies and other financial services clients. Gordon's practice involves mergers and acquisitions, portfolio transfers, demutualization, corporate reorganizations, formation of insurers, federal and provincial licensing, corporate governance, compliance matters and working with regulators. He regularly provides advice on insurance policies, reinsurance contracts and other types of agreements, and assists clients with product development and distribution issues. Gordon has also advised insurance clients in connection with the establishment and operation of captive insurers, reciprocal insurance exchanges and other risk retention and transfer structures.

Gordon has served as a director of both life and general insurance companies and as an audit and conduct review committee member.

He is recognized as a leader in his field by such authorities as the *Canadian Legal Expert Directory*, *Best Lawyers in Canada* and *Chambers Canada* where clients note: "He has a great style and can always find solutions to problems."

\*denotes Professional Corporation

## Achievements

- *Best Lawyers in Canada* (Banking and Finance)
- *Canadian Legal Expert Directory* (Financial Institutions Regulation – Ontario)
- *Chambers Canada* (Insurance: Transactional & Regulatory)
- *Legal Media Group Guide to the World's Leading Insurance and Reinsurance Lawyers*
- *Martindale Hubbell*, Distinguished™ Rating
- *The International Who's Who of Insurance & Reinsurance Lawyers*
- *Who's Who Legal: Insurance & Reinsurance*
- *Who's Who Legal: Canada* (Insurance & Reinsurance)

## Client Commentary

- "Gord is extremely knowledgeable, able to break down complex concepts into actionable items and capable of turning around opinions at a moment's notice." – *Chambers Canada (Insurance)*
- "Internationally renowned." – *Who's Who Legal (Insurance)*
- "He is very calm, and in a complicated transaction he keeps everything in perspective." – *Chambers Canada (Insurance)*
- "He has a great style and can always find solutions to problems based on his experience and knowledge." – *Chambers Canada (Insurance)*

## Recent Representative Work

# Cassels

- Cassels Represents the Payless Canada Entities in CCAA Proceedings
- Connacher Oil and Gas Limited Announces Creditor and Court Approval of Restructuring
- NFP Completes Expansion in Canada, Including Acquisition of Market-Leading P&C Broker Dalton Timmis Insurance Group, Inc.
- Trimont Financial Ltd. Completes \$775 Million Acquisition of Western Financial Group and Western Life Assurance

## Insights

- New Brunswick Proposes to Regulate the Incidental Sale of Insurance
- OSFI Issues Final Corporate Governance Guideline
- Regulating Reinsurance: OSFI Releases its Discussion Paper

## Education / Bar Admissions

- LL.B., University of British Columbia, 1986
- British Columbia, 1987
- Ontario, 1991

## Associations

- Canadian Bar Association
- Ontario Bar Association